



# data backup

plum

your single source for communications

plum communications ltd

## data backup

- data security
- quick and efficient data restore
- reliability and protection

## plum features

- UK based
- knowledgeable and experienced staff
- responsive service
- independent advice
- vendor accreditation
- competitive prices
- flexible billing
- cost reduction

## plum services

- broadband
- consultancy
- mobiles
- security
- telephone calls
- telephone lines
- telephone systems

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Plum provides businesses with a secure means of communication. One way we can help customers with their data security is through data backup. Our data backup solution ensures that an organisation's data backup system complies with all relevant data protection rules as well as keeping downtime to a minimum. The development of ICT systems and the internet is such that organisations now hold large volumes of data which are critical to their operation and are often confidential, meaning that organisations and businesses depend on their computer systems more than ever. There are now many reasons why data backup is a crucial requirement for every organisation:

- Users inadvertently delete files or overwrite existing files.
- External threats or disgruntled employees or contractors may delete or overwrite files intentionally.
- Disk drives fail and lose all of the data they hold.
- Files become corrupted by bad disk sectors, magnetic fields and improper system shutdown.
- Disasters, such as flooding or fire, can affect buildings and the systems they contain and, although uncommon, must be planned for.
- Beyond the traditional threats, new threats to today's systems include viruses and worms.

The failure of a backup system could result in considerable embarrassment, negative PR and expensive litigation, and lead to large legal and data recovery costs.

### What our customers say?

*"The best thing about doing business with Plum Communications is the after sales relationship, if anything goes wrong we can put a face to the problem and get it sorted"*

## Features

### Total cost of ownership

- Monthly fees reduce pro rata as storage volumes grow.
- Fully scaleable, the service can handle any volume of data.

### Data Security

- Data is encrypted and stored on our servers in Tier 2 security facilities then mirrored to other secure locations to ensure that the data can be recovered if there is a disaster.
- Data can only be accessed by person(s) with the encryption key.
- Cannot be corrupted by a virus or damaged or deleted by human error.

### Maintenance and Management

- The entire backup process is managed by a data storage infrastructure.
- Users can choose which data to back up (and restore as and when required to ensure business continuity).

### Reliability

- Data is stored on secure state-of-the-art servers at secure locations in the UK. All are constantly monitored and engineers are on call 24/7.

### Protection

- Data is encrypted when in transit and in storage, eliminating the risk of it being
- effective communications for business*

business goal: business improvement • connectivity • cost reduction • security



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compromised. Servers are held in Tier-2 security facilities in different locations to aid disaster recovery.

- Data held on laptops can also be held be backed up.
- Easier to achieve ISO:27001 (Security Compliance) or BS25999 (Business Continuity Management)

## Incremental backups ensure only changes to data are backed up

- This speeds up the process, saving time and bandwidth.

## Email reports

- These contain details on each backup and provide an audit trail of backups.

## Quick and efficient data restore facility

- Users can restore whichever data it requires 24/7/365. This ensures business continuity and that downtime is kept to an absolute minimum.

## Supports all major types of operating systems, databases and even Exchange and SQL servers

- Including: Microsoft, Linux and Apple operating systems  
Microsoft, SAP and Oracle databases  
Exchange and SQL Servers

### Costs

#### Offsite Backup Service Costs

Storage (GB)	Setup Fee (£)	*Monthly Cost (£)	Storage (GB)	Setup Fee (£)	Monthly Cost (£)
0-2	£50	£24.98	200-225	£50	£628.98
2-5	£50	£34.98	225-250	£50	£708.98
5-10	£50	£48.98	250-275	£50	£788.98
10-20	£50	£68.98	275-300	£50	£868.98
20-35	£50	£108.98	300-325	£50	£948.98
35-50	£50	£148.98	325-350	£50	£1028.98
50-75	£50	£188.98	350-375	£50	£1108.98
75-100	£50	£228.98	375-400	£50	£1188.98
100-125	£50	£308.98	400-425	£50	£1268.98
125-150	£50	£388.98	425-450	£50	£1348.98
150-175	£50	£468.98	450-475	£50	£1428.98
175-200	£50	£548.98	475-500	£50	£1508.98

\* Minimum contract length of 6 months

#### Restore Costs

Size of Data To Be Restored	Format of the Encrypted Data	Standard Restore Cost (£)
Under 10GB Data	DVD via post (Maximum 4 Disks)	£99 + £4.99 per DVD
Over 10GB Data	External USB Hard Disk via post	£99 + £120
Unlimited Data	Online via the internet	FREE

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